



Dear Valued Client,

In November 2020, TechXtend's parent company, Wayside Technology Group (NASDAQ: WSTG), acquired CDF Group, a UK-based cloud, software, and IT services provider. I am pleased to announce as part of that acquisition, TechXtend (US/Canada) is now part of the Grey Matter Family.











In the coming months you will begin to see the blending in of the Grey Matter brand leading up to our rebranding as Grey Matter North America by the end of 2021.

In early August we plan to release our new Cloud Marketplace in support of our status as a Direct Cloud Provider under the Microsoft CSP program. Holding nine Microsoft accreditations, our Cloud Services Team provides hands-on support for cloud migration, modernization, and infrastructure management.

We are also pleased to announce the launch of our Mapping Practice with a portfolio that includes Bing Maps, Azure Maps, and HERE Technologies. From fleet and logistics management, to visualizing business data for enhanced analysis, planning and monitoring, our unrivalled mapping knowledge will help you bring innovation to your applications.

As we embark on this new path, one thing remains the same. Our commitment to delivering you best-of-breed solutions with the responsiveness, flexibility, and competitive pricing that you have come to expect from us for the past 40 years!

The TechXtend and Grey Matter teams share the philosophy that while technology is what we do, customer service is the cornerstone of who we are and how we do it. By providing quick response times, knowledgeable account managers, and developing lasting partner and client relationships, we ensure the absolute best in customer service for our clients.

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|  Cloud Products and Services |  Storage and HCI |
|  Mapping |  Connectivity |
|  Security |  Client Computing |
|  Software and Application Lifecycle |  Assistive Technology |
|  Data Center Management |  EdTech Solutions |

As always, we want to thank you for your support, and your business. We look forward to expanding our partnership with you as we continue to increase our value-added offerings portfolio.

Best,



Kevin Askew
Vice President & GM
TechXtend



Matthew Whitton
Managing Director
Grey Matter